

Create or update your company's 2024 Source Guide profile:

<https://sg.hpnonline.com/Admin/userlogin.aspx>

Healthcare Purchasing News is now collecting entries for our 2024 Source Guide. **Please use the link above to enter your company's listings.**

Every company receives
THREE (3) FREE LISTINGS.

Buy an ad in the 2024 Source Guide and receive
SIX (6) FREE LISTINGS + SIX LOGOS.

The following pages contain the available product categories for you to choose from to help you decide on your final selections.

This is NOT an order form.



Please use the online portal to sign up and choose your final listing categories:

<https://sg.hpnonline.com/Admin/userlogin.aspx>

All listings will be confirmed internally and all extras, such as images, descriptive copy and logos will be invoiced after that internal review. Here is a breakdown of costs for enhancements:

- Additional Categories: \$90 each
- Descriptive Copy - up to 35 words - \$280 each placement
- Descriptive Copy - up to 70 words - \$395 each placement
- Product photo - \$475 each placement
- Logo - \$300 each placement
- Section highlight - \$95 each placement

Enhancements calculator on page 5

ADMINISTRATIVE PRODUCTS/SERVICES

Apps/Mobile Tech	EHR/EMR Integration Software/Systems	Performance Measurement Tools
Asset Management Products/Services	Electronic Commerce/EDI Systems	Pest Management
Associations & Trade Organizations	Enterprise Resource Management (erp)	Pharmaceutical Distribution
Authentication/Biometrics	Environmental Services Management Software	Point-Of-Use Systems
Badges/Name Tags	Environmental/Cleaning Services	Receiving & Delivery System
Barcoding Equipment/Readers/Labelers	Equipment Maintenance/Serviceing	Recycling/Recyclables
Certification Programs	Financing	Revenue Cycle Systems
Charge Master Solutions	Floor Care Products	Staffing Services
Cloud Computing	Food Service/Catering	Storage, High-Density Systems
Coding & Labeling Systems	Freight/Shipping/Drone Management & Services	Storage, Kan Ban
Communication Equipment	Group Purchasing Services	Storage, Open Systems
Computerized Maintenance Management System (CMMS)	Hospital Franchising Opportunities	Supply Chain Management Systems/Services
Computerized Physician Order Entry (CPOE)	IDN Contracting	Supply Distribution
Computers & Peripherals	Instrument Management/Tracking Systems	Surgical Scheduling Software
Consulting Services	Inventory Control/Management Services	Third-Party Logistics
Contract Management Systems	Kit/Tray Tracking Solutions	Tissue/Implant Tracking Systems
Credentialing, Supplier/Vendor	Logistics Operations Assessments	Transportation Services
Custom Product Imprinting/Modifications	Mailing-Postage Equipment/Services	Value Analysis Programs/Systems
Data Cleansing Products/Services	Materials Management Information Systems	Warehouse Management Software/Systems
Data Storage/Warehousing	Medication Management	Waste Management, Biohazardous
Decision Support/Predictive Analytics Software/Systems	Outsource/Contract/Purchased Services	Waste Management, General
Disaster/Emergency/Crisis Management/Planning Systems	PACS/Image Management Systems	Waste Management, Pharmaceutical
Distribution	Patient Engagement/Disease Management Programs	Workflow Management Systems
Document Management	Patient Identification Products/Systems	Workforce Management
Education Programs	Patient Satisfaction Products	
	Patient Tracking Systems	

CAPITAL EQUIPMENT

Automated Medication Dispenser Systems	Energy Management	OR Design Systems
Batteries	Environmental/Refrigeration Temperature Monitoring	OR Suites
Cabinets	Fall Alert Systems	Power Supplies/Surge Protectors
Cabinets, Auto Dispensing	Flooring	Refrigerators/Freezers
Camera/Video Systems	Food Service Equipment	Refurbished/Used Equipment
Carts, Cleaning	Furniture, Exam Room	RFID/RTLS Solutions
Carts, Computer Workstation	Furniture, Waiting Areas	Scales/Stadiometers
Carts, Customized	HVAC	Security Systems
Carts, Med/Surg Supply	Imaging - MRI	Surgical Displays/Monitors
Carts, Medication	Imaging - Ultrasound	Surplus Equipment Removal
Carts, Procedure	Imaging - Xray/CAT Scan/Mammography	Telemedicine Solutions
Carts, Storage	Laboratory Equipment	Transformers
Ceiling/Floor Booms/Service Units	Laundry Equipment/Services	Treatment Recliners
Chairs, Power Recliner	Lift/Mover, Equipment	Wayfinding - Kiosks and Signage
Desks & Portable Work Surfaces	Mounting Equipment	Workstations, Wall Mount
Displays/In-Room Entertainment	Nurse Call Systems	

INFECTION PREVENTION

Air Cleaners/Purification Systems	Electrostatic Disinfection	Oral Care/VAP Prevention Products
Air Filters/Filtration Systems	Environmental Containment Units/Expansion Modules	Patient Hygiene/Bathing Products & Systems
Antimicrobial Fabrics/Textiles	Face Shields	Patient Isolation Systems
Antimicrobial Products & Finishes/Paint	Fume Hoods	PCR/Molecular Diagnostics
Antimicrobial Technology/Devices	Gloves, Decontam	PPE dispensing systems/organizers
Antiseptics	Gloves, Exam	PPE, Disease Protection
Assay Tests	Gloves, Surgical	Pressure Management Products
ATP (Adenosine Triphosphate) Cleaning Verification System	Gowns	Rapid Screening /Point-of-Care Diagnostics
Automated Hand Washing/Surveillance Systems	Hand Hygiene Products	Respirators
Bed Liners	Hand Scrub, Surgical	Room Decontamination/Sterilization Equipment
Biohazard/Waste Containment Systems	Infection Prevention Solutions	Safety I.V. Catheters/Connectors
Catheter Barrier Precautions Kit	Infection Reporting Systems	Sepsis Surveillance Technologies
Chemotherapy Disinfectants & Cleaners	Infection Surveillance Systems	Shoe Covers/disinfecting Systems
Chemotherapy Products/Accessories/PPE	Isolation Gowns	Skin Prep, Preoperative
Cleaning Equipment & Supplies	Keyboards, Antimicrobial/Washable/Covers	Skin Prep, Sterile
"COVID-19 Resources"	Laboratory Tests & Supplies	Soft Surface Sanitizers
Disinfectants & Cleaners	Masks	Spill Kits
Disinfectants, List N	Microfiber Products	UV/UVC disinfection
Dispensing Systems, Hand Cleaners	Mobile device disinfection	Water Filtration/Purification
Dispensing Systems, Touchless	N95 Masks	Wipes, Disinfectant
Drapes & Barrier Products/Fabrics	Needlestick Safety Products	Wound Care Products
Eco-Friendly Cleaners	Negative Pressure Wound Care Products	

MEDICAL/SURGICAL EQUIPMENT

Anesthesia Equipment/Accessories	Instruments, ENT	Restraint Products
Anti-Fatigue Mats/Floor Matting	Instruments, General Surgical	Retained Surgical Item/Sponge Counting System
Aspiration Systems	Instruments, Ophthalmic	Retraction Systems/Graspers
Bariatric Equipment	Instruments, Orthopedic	Reusable/Disposable Endoscopes, Accessories
Beds	Isolation Beds/Rooms	Smoke Evacuators
Bedside Fall Protection	IV filtration	Stents
Bladder Volume Scanner	IV Poles	Stretchers
Blanket & Fluid Warmers	IV/Infusion Systems/Pumps	Suction Regulators
Cath Lab Supplies/Devices	Laser Systems/Accessories	Surgical Illuminators
Cubicle Curtains/Privacy Screens	Lights/Lamps/Bulbs	Surgical Imaging Systems
Defibrillators/Pacemakers	Mask Fit Testers	Surgical Lighting Systems
Diagnostic & Therapeutic Lenses	Medical Device Cables & Sensors	Surgical Procedures Packs
Diagnostic Equipment	Medical Replacement Parts	Surgical Robotics/Accessories
Diagnostic Membranes	Microscopes	Surgical Slush Machines/Containers
Disability Assistance Products	Minimally Invasive Surgical Tools	Surgical Tables
Electrosurgical Equipment/Generators	Mobile Medical/Surgery Unit	Surgical Videoscopes
Endoscope Leak Testers	Monitors, Patient	Tables/Table Accessories
Endoscope Maintenance & Repair Services	Oxygen Systems	Tourniquet System
Endoscopes/Endoscopic Accessories	Patient Temperature Management Products	Vein Detection
Fluid Management Systems	Patient Transport/Lift Products	Ventilators
Fluid Waste Collection Systems	Positioning Equipment	Video Laryngoscope
Instrument Maintenance/Repair	Pulse Oximeters/Sensors	Wheelchairs
Instruments, Arthroscopy	Respiratory Filtration	
Instruments, Bariatric	Respiratory Products & Equipment	

MEDICAL/SURGICAL SUPPLIES

Adhesives & Adhesive Removers	GI Products/Services/Solutions	Sharps Safety Disposal Products
Apparel, Disposable	Grafting Material/Tissue Products	Spirometers
Apparel, Patient	Headwear, Protective	SPO2 Sensors
Bandages/Wraps	Hemostatic Matrix	Sponges
Biopsy Devices	Incontinence - Catheters & Drainage Bags	Surgical Gowns
Blood Pressure Equipment & Accessories	IV/Catheters -Securement/Dressings	Surgical Mesh
Bone Graft Material (Natural & Synthetic)	Labels/Labeling Systems	Surgical Scaffolds
Bronchoscopes	Linens/Bedding/Pillows	Surgical Skin Markers/Prep Supplies
Catheters/Catheter Kits	Mattresses/Support Surfaces	Sutures
Clippers	Medical Gases	Syringes, Pre-Filled
Custom Procedure Trays/Kits/Packs	Needles & Syringes	Test Kits
Dispensers	Neonate Products	Thermometers
Disposable Medical Supplies	Orthopedic Products & Services	Transmission Gel Warmer
Disposable Patient-Room Products	Ostomy Products	Trauma Supplies
Dressings	Pain Management	Tray assembly
Drug Delivery Systems	Patient Transfer Devices	Trays, Procedure
Enteral Nutrition Products	Positioning Pads/Devices	Tubes & Tubing
Eyewear, Protective	Post-Surgery Binder	Uniforms
Filters, Blood	Probes	Valves
Gels, Lubricating	Safety Knives & Blades	Wearable Cooling/Heating Products
Gels, Ultrasound	Scrubs	

STERILE PROCESSING

Autoclaves/Steam Sterilizers	High-Level Disinfectants	Reprocessing Efficacy Testing
Automated Endoscope Reprocessors	Hydrogen Peroxide Sterilizers	Sponges, Instrument Cleaning
Biological Indicators	IFU & PM Documentation Resource	Sterilants
Brushes, Instrument Cleaning	Instrument Accessories	Sterile Monitoring Packs
Chemical Indicators	Instrument Inspection Tools & Equipment	Sterile Processing Sinks
Cleaning Process Testers	Instrument Pre-Soak/Humectant	Sterility Assurance Products
Container Systems	Instrument Reprocessors	Sterilization Containers
Decontamination Equipment & Supplies	Instrument Rinse/Flush System	Sterilization Trays
Endoscope Transport	Instrument transport containers/tags/labels	Sterilization Wraps
Endoscopic cleaning kits	Loaner Instrument Management/Service	Sterilizer Cleaning System
Enzymatic Cleaners	Medical Device Drying Cabinets	Sterilizers
Enzymatic Indicators	Medical Device Heat Sealing Equipment	Tray Liners
EtO Safety Programs	Medical Grade Paper Bags	Ultrasonic Cleaners
EtO Sterilizers	Mobile Sterile Processing Unit	Washer-Disinfectors
Gas Monitoring Systems	Peracetic Acid Test Kits	Water Filtration Systems/Heaters
H2O2 Safety Programs	Reprocessing	

Can't find the category you're looking for? Send write-in suggestions to jwider@hpnonline.com.

We will review your suggestion and update or add based on editorial review.

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HEALTHCARE PURCHASING NEWS

CLINICAL INTELLIGENCE FOR SUPPLY CHAIN LEADERSHIP

Ordering Information for listing enhancements and additional product category listings: Prices reflect listings online and in print.
(Source Guide Display Advertisers receive 6 listings, and their logo at no charge.)

ALL ORDERS MUST BE PREPAID. **Remember, three listings are FREE.** NOTE: *You will receive year-round exposure in print and online.*

I want _____ additional product listing(s) @ \$90 each. \$ _____

I want _____ descriptive copy (up to 35 word maximum) @ \$280 each placement. \$ _____
(NOTE: Attach copy on separate sheet, Specifying which product categories)

I want _____ additional descriptive copy (36-70 word maximum) @ \$395 each placement. \$ _____
(NOTE: Attach copy on separate sheet, Specifying which product categories)

I want _____ black and white product photo(s) @ \$300 each. Place them with my listing(s) in the following product categories: \$ _____

I want _____ 4-color product photo(s) @ \$475 each. Please place them with my listing(s) in the following product categories: \$ _____

I want _____ 4-color logo placement(s) @ \$300 each. Please place them with my listing(s) in the following product categories: \$ _____

I want _____ section color highlight(s) @ \$95 each. Please place them with my listing(s) in the following product categories: \$ _____

Listings and upgrades are effective November 1-October 31, annually. They do not transfer from year to year.
Copy will be edited to fit if it exceeds the maximum word allowance.

TOTAL ENHANCEMENTS \$ _____

Please use the online portal to order and upload your enhancements:
<https://sq.hpnonline.com/Admin/userlogin.aspx>

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